



MEMORANDUM

TO: Eligible Medicaid providers planning to participate in the Medicaid EHR Incentive Program

FROM: Maryland Department of Health and Mental Hygiene

DATE: August 23, 2011

RE: Update on and Instructions for Participating in Maryland's EHR Incentive Program

The Medicaid EHR Incentive Program provides incentive payments to eligible professionals and eligible hospitals as they adopt, implement, upgrade or demonstrate meaningful use of certified EHR technology. This memorandum provides information for Eligible Providers about Maryland Medicaid enrollment requirements for Maryland's EHR Incentive Program.

Estimated Launch Date

Maryland plans to accept registration for the Maryland Medicaid EHR Incentive Program in October 2011.

General Medicaid EHR Incentive Program Requirements for Year 1

The general requirements for participating in the Medicaid EHR Incentive Program for Year 1 are listed below. More specific information is available at https://www.cms.gov/EHRIncentivePrograms/15_Eligibility.asp. Generally, Medicaid providers must:

1. Be either a physician, dentist, nurse practitioner, certified nurse midwife, or a physician assistant (in certain settings or situations);
2. Have at least 30 percent of patients (20 percent for pediatricians) receiving Medicaid;
3. Be a non-hospital based provider (a provider is considered hospital-based if 90% or more of his or her services are performed in a hospital inpatient (Place Of Service code 21) or emergency room (Place Of Service code 23) setting.); and
4. Have adopted, implemented, or upgraded certified EHR technology.

Maryland Specific EHR Incentive Program Registration Requirements

Maryland will pay those providers who successfully attest to adopting, implementing, or upgrading certified EHR technology in Year 1 and who fulfill Meaningful Use requirements in the remaining years of the program by check or electronic funds transfers (ETF). In order to make these payments, all providers seeking EHR Incentives must:

- (1) Be an enrolled Fee-For-Service (FFS) Medicaid provider in good standing with the State, and
- (2) Have a designated Tax Identification Number (TIN) to which incentive payments will be paid.

All currently active FFS providers are enrolled in our system and **do not** need to re-register as a Medicaid provider in order to participate in the Program. An active FFS provider is a provider who has a valid NPI and has received a payment from Medicaid in the last two years.

Providers Enrolled only in HealthChoice

Providers participating only in HealthChoice, Maryland's Managed Care program, and who meet the general four requirements listed under the "General Medicaid EHR Incentive Program Requirements for Year 1" heading, must enroll as a Medicaid FFS provider in order to receive EHR Incentive payments. Maryland is requiring enrollment with the State so that we can pay providers electronically using our current payment system.

Enrollment in the Medicaid program for HealthChoice-only providers for the purposes of participating in the EHR Incentive Program does not mean that you are a FFS provider, although you may choose to enroll as a FFS provider and accept FFS patients if you would like.

For HealthChoice-only providers interested in participating in the Maryland Medicaid EHR Incentive Program, please follow the steps below.

1. Using an internet browser, go to <http://www.emdhealthchoice.org>.
2. Click on the "Services for Medical Care Providers" link in the yellow box towards the top of the web page.
3. Click on "go!" following "Step 1: Apply to participate in Maryland's Medicaid Program as a Medical Care Provider".
4. Fill out the information that follows.

For clean and accurate enrollment forms submitted through eMedicaid, it may take up to two weeks to be enrolled in Medicaid and receive your enrollment confirmation. For this reason, we encourage MCO-based providers to enroll in Medicaid FFS as soon as possible in order to ensure quick enrollment in the Maryland Medicaid EHR Incentive Program in October.

Maryland EHR Incentive Program Registration Process

Although the Maryland EHR Incentive Program Registration and Attestation system is not live, the general registration process is described below. More detailed information will be released as we approach the October launch date.

1. To register for the Maryland Medicaid EHR Incentive Program, all Eligible Providers must first register with CMS at https://www.cms.gov/EHRIncentivePrograms/20_RegistrationandAttestation.asp. At this time, providers eligible to participate in the Maryland Medicaid EHR Incentive Program will not be able to register with CMS. We will notify providers when enrollment opens at the federal level.
2. Within 48 hours of CMS registration, the provider will receive a letter from Maryland sent to the email address provided during CMS registration. The letter will detail the status of your registration, and, if your registration was accepted by the State, the letter will provide the web address for the State's attestation system, log-in, registration, and attestation information.
3. After the provider logs into the Maryland attestation system, they will verify information provided by CMS and then continue with the attestation process. Maryland will host a User Manual on its EHR Incentive Program website <http://www.dhmf.state.md.us/mma/ehr/index.html> providing further details on the attestation process.
4. Once DHMH reviews and approves attestation and CMS verifies payment, the provider will receive his or her incentive via ETF to the TIN provided during FFS enrollment within two weeks.

Details about Maryland's EHR Incentive Program, including plans for calculating such requirements as patient volume, will be communicated to providers once they are approved by CMS. We anticipate hearing from CMS by the end of August 2011.

If you have any questions about the Maryland Medicaid EHR Incentive Program, please contact us at MarylandEHR@dhmf.state.md.us.

Sincerely,



Tricia Roddy
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Maryland Department of Health and Mental Hygiene